



Central Reservations  
 Exclusive Reservations & Marketing  
 Tel: +264 61 237 294  
 Fax: +264 61 237 295

E-Mail: intu-afrika@exclusive.com.na  
 Web-Site: www.exclusive.com.na

+264 63 240 855 | www.intu-afrika.com

Rates are valid from 01.11.2017 until 31.10.2018

Private Clients Rate Sheet

**Zebra Lodge**

DBB per person per day - Low Season (01.12.2017 - 30.04.2018)

	Rack Rate	VAT incl. in Rate	Nett Rate excl. Vat & Levy	Bed Levy	Total Amount Incl. Levy
Single Room	2,622.00	339.05	2,260.34	22.60	2,622.00
Double Room	2,022.00	261.47	1,743.10	17.43	2,022.00

DBB per person per day - High Season (01.11.2017 - 30.11.2017 & 01.05 2018 - 31.10.2018)

	Rack Rate	VAT incl. in Rate	Nett Rate excl. Vat & Levy	Bed Levy	Total Amount Incl. Levy
Single Room	3,125.00	404.09	2,693.97	26.94	3,125.00
Double Room	2,525.00	326.51	2,176.72	21.77	2,525.00

**Suricate Tented Lodge**

DBB per person per day - Low Season (01.12.2017 - 30.04.2018)

	Rack Rate	VAT incl. in Rate	Nett Rate excl. Vat & Levy	Bed Levy	Total Amount Incl. Levy
Single Room	2,270.00	293.53	1,956.90	19.57	2,270.00
Double Room	1,670.00	215.95	1,439.66	14.40	1,670.00
Honeymoon Tent Sgl	2,560.00	331.03	2,206.90	22.07	2,560.00
Honeymoon Tent Dbl	1,960.00	253.45	1,689.66	16.90	1,960.00

DBB per person per day - High Season (01.11.2017 - 30.11.2017 & 01.05 2018 - 31.10.2018)

	Rack Rate	VAT incl. in Rate	Nett Rate excl. Vat & Levy	Bed Levy	Total Amount Incl. Levy
Single Room	2,675.00	345.91	2,306.03	23.06	2,675.00
Double Room	2,075.00	268.32	1,788.79	17.89	2,075.00
Honeymoon Tent Sgl	3,100.00	400.86	2,672.41	26.72	3,100.00
Honeymoon Tent Dbl	2,500.00	323.28	2,155.17	21.55	2,500.00

**Camelthorn Lodge**

DBB per person per day - Low Season (01.12.2017 - 30.04.2018)

	Rack Rate	VAT incl. in Rate	Nett Rate excl. Vat & Levy	Bed Levy	Total Amount Incl. Levy
Single Room	1,950.00	252.16	1,681.03	16.81	1,950.00
Double Room	1,350.00	174.57	1,163.79	11.64	1,350.00

DBB per person per day - High Season (01.11.2017 - 30.11.2017 & 01.05 2018 - 31.10.2018)

	Rack Rate	VAT incl. in Rate	Nett Rate excl. Vat & Levy	Bed Levy	Total Amount Incl. Levy
Single Room	2,270.00	293.53	1,956.90	19.57	2,270.00
Double Room	1,670.00	215.95	1,439.66	14.40	1,670.00

Children Policy: Including DBB per day

0 to 6 years	Fee of Charge
7 to 12 years	50% off Rack Rate

All Children occupying a separate room will be charged your nett rate for a single or a double room

Activity rates: Per Person (Children 7-12 pay full rate for activities)

Sundowner Drive	450.00	Min of 2 pax	2 Hrs	Included with every 2 night stay
Morning Drive	400.00	Min of 2 pax	2 Hrs	
Bushman Walk	300.00	Min of 2 pax	1 Hrs	
Quad Biking ( No under 16)	550.00	Min of 2 pax	2 Hrs	
Private Vehicle	4,500.00	n/a	Per activity	
Relaxation Massage	450.00		60min	
Deep Tissue Massage	500.00		50min	
Back & Neck Massage	350.00		30min	
Landing Fees for Non Guest	850.00			

Please Note: All activity rates are NETT and NON - Commissionable

Meal rates: Per Person

Breakfast	150.00	
Breakfast Pack	100.00	
Lunch	175.00	
Light Lunch	90.00	
Lunch packs	100.00	
Dinner (3 course)	260.00	
Dune Dinner (Min of 4 pax)	300.00	Surcharge to normal rate

Please Note: All meal rates are NETT and NON - Commissionable

**Terms & Conditions**

**Reservations:**

1. All bookings, cancellations or amendments must be made to the booking office in writing.  
The above will ONLY be effective if written confirmation thereof has been received from the bookings office.  
If a booking is amended and there is no space for a booking on the amended date - the Tour Operator needs to CANCEL the original date if they do not wish to keep it. The booking will NOT be automatically cancelled.
2. Provisional Bookings remain the responsibility of the Tour Operator and should they not be cancelled - the tour operator will be held responsible
3. Provisional Bookings should be confirmed / cancelled within 7 days. It remain the responsibility of the Tour Operator to do so.
4. It remains the responsibility of the Tour Operator to make sure the correct information was confirmed to them. This includes dates / room amount and types and if the booking is confirmed or provisional

**Group Bookings** (A group booking consists of more than 2 rooms OR when a guide accompanies clients)

1. 60 (sixty ) days prior to arrival at the Lodge, a pre-arrival check may be done by the booking office to secure a preliminary rooming list and confirmation from the Tour Operator as to the number of the rooms required. Rooms that are not required should be released.
2. 45 (forty five) days prior to arrival at the Lodge, the Tour Operator has the right to cancel 10% of the rooms being held by the booking office on that date without any cancellation fee being payable. If more than 10% of the rooms are cancelled, the booking office reserves the right to levy a charge equivalent to the full accommodation rate booked - discounted by 50% for the full period of the original reservation.
3. The final rooming list must be received by the booking office 30 days prior to arrival at the Lodge.

**General:**

1. If the Agent at any time is approached by another Tour Operator who is willing to pay a deposit of 50% of the accommodation fee in order to secure accommodation that has already been booked, but not yet confirmed, by the first Tour Operator, the Agent shall give the first Tour Operator the **opportunity to either:**
  - 1.1. Confirm the reservation, in which case the Tour Operator shall furnish the Agent with a non-refundable deposit of not less than 50% of the total value of the reservation, such deposit to be received by the Agent and the establishment not later than 7 days after confirmation of the reservation, **or**
  - 1.2 To Cancel the reservation without incurring any cancellation fees.
2. The Lodge reserves the right to change their rate without any prior notice should they deem it necessary

**Payments:**

1. TO's that have an account with the lodge should make payment to the lodge at the end of the month for the month that has passed.  
E.g If clients stayed in June - their booking should be paid by the end of June
2. All other TO's should pre-pay their bookings 30 days in advance

**Cancellation Policy:**

**FIT Cancellation:**

Bookings cancelled within:  
50% of fee if cancelled 30 -16 Days prior to arrival  
75% of fee if cancelled 15 – 11 Days prior to arrival  
100% of fee if cancelled 10 days or less prior to arrival  
100% of fee - No show

**Group Cancellation:**

Bookings must be released 60 days prior to arrival to ensure no cancellation fee is charged  
45 days prior to arrival the operator has the right to cancel 10% of rooms being held without any penalty – if more than 10% are cancelled then 50% of the fee will be charged.  
50% of fee if cancelled 45 -16 Days prior to arrival  
75% of fee if cancelled 15 – 11 Days prior to arrival  
100% of fee if cancelled 10 days or less prior to arrival  
No Show - 100% of fee

**Agents with credit facilities are still liable for cancellation charges even if they have not received a deposit from their clients.**

**Banking Details:**

Intu Afrika (PTY) Ltd  
FNB Business  
Acc Nr: 622 577 587 33  
Branch: 281 872  
SWIFT: FIRNNANX

Please email proof of payment to: intu-afrika@exclusive.com.na